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			MONTH TOTAL:	\$	\$	\$

Rollout Schedule

Week 1 — Team Meeting

- Walk through bonus structure and the math
- Show specific examples of monthly income changes

Week 2 — Training

- Provide each provider with the consultation script
- Practice presentations as a team

Week 3 — Soft Launch

- Providers start using the system; bonuses not tracked yet

Week 4 — Live

- Bonuses go live
- First payout at month end creates instant momentum